



## Answering Your Questions.

### Facts about us:

- Founded 1918
- More than 47 years in the Fluid Power industry
- Listed NYSE
- Net Sales \$683.2 million
- 1,643 Associates
- \$18.8 million investment in R&D in 2011
- Global organization focused 100% on process and maintenance fluids, coatings and services with local support

### What businesses are we in?

We are a global provider of process chemical specialties, services and technical expertise to a wide range of industries:

- Aluminum
- Automotive
- Chemical Management Services
- Fluid Power
- Metalworking
- Mining
- Primary Metals
- Tube and Pipe

### What products do we offer you?

We are the leading supplier of QUINTOLUBRIC® polyol ester hydraulic fluids, recognized around the world as the name for high quality, high performance, fire-resistant and environmentally compatible fluids.

- 100% active, biodegradable synthetic polyol ester fire resistant hydraulic fluids, QUINTOLUBRIC®
- Light duty, high water content hydraulic fluid concentrates designed for air-over-oil or large volume plunger pump systems, QUINTOLUBRIC®
- Longwall mining fluids, QUINTOLUBRIC®



### Why do our customers prefer Quaker?

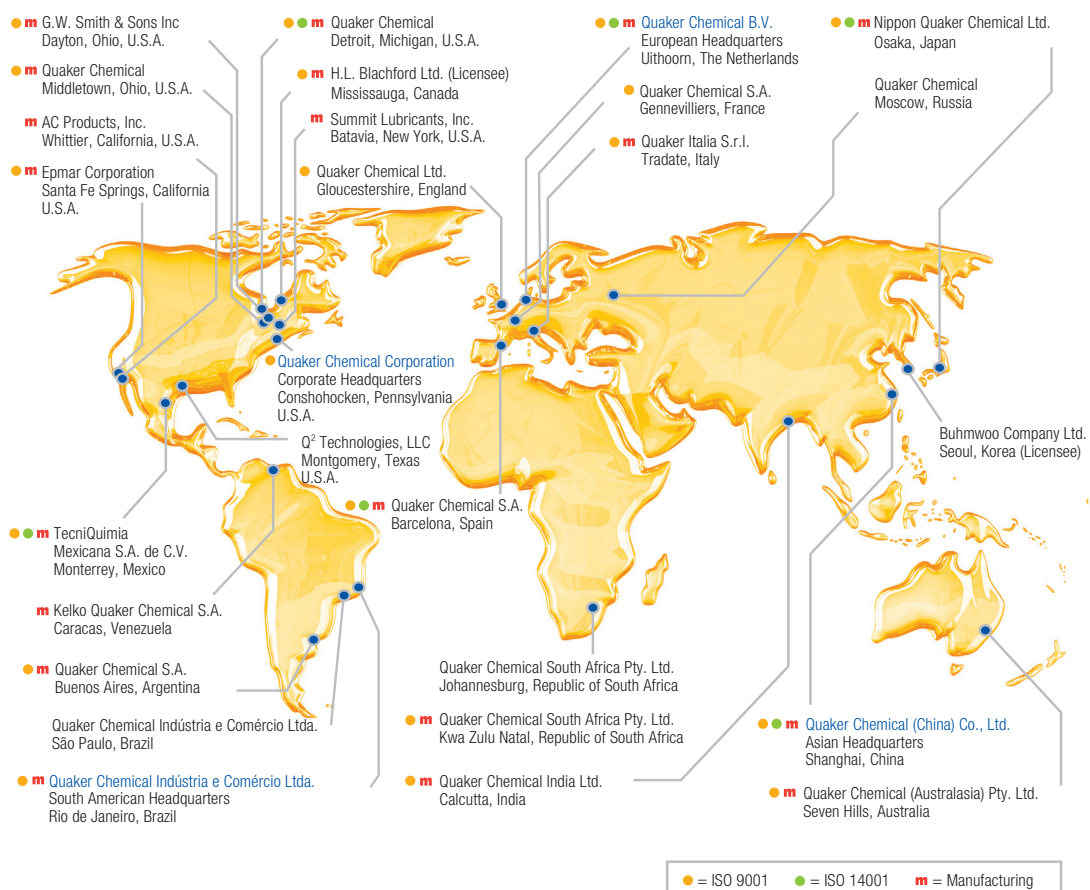
Quaker QUINTOLUBRIC® fire resistant hydraulic fluids brand is recognized around the world as the name for high quality, high performance, fire-resistant and environmentally compatible fluids that enable improved efficiencies to our customers.

- A global product range: QUINTOLUBRIC® 888 Series has one identical formulation around the world
- Products approved by FM (Factory Mutual) Global
- High auto-ignition temperature
- Biodegradable
- Non-toxic to aquatic life
- Supported by OEMs
- Used in more than 50,000 systems
- Excellent service (presence of experts, free sample analyses)

# Quaker serves the fluid power industry globally.

We have staff on the ground in every region of the world. Our infrastructure of sales, service, research and development, manufacturing and operations

facilities and systems are all designed to support you on a local basis – whether you are in one location or at facilities around the world.



## Our Customers?

A select list:

- Aleris Aluminium
- Anglo Coal
- ArcelorMittal
- BlueScope Steel
- BHP Billiton
- CSN
- China Steel
- Deacero
- Eastern Associated Coal
- Ford
- General Motors
- Gerdau
- Jim Walters Resources
- Juzkussbassugot
- Kuzbasshaht Technology
- Mach Mining
- Magnitogorsk
- Massey Energy
- Nucor Steel
- Rio Tinto
- Severstal
- Shandong Tianlong
- Speed Mining Co
- Speno
- Tenaris
- Ternium
- ThyssenKrupp
- TMK Group
- Usiminas
- Vale - Integra Mine
- Vallourec & Mannesmann Tubes
- Xstrata

