



Answering Your Questions.

Facts about us:

- Founded 1918
- More than 77 years in the Steel industry
- Listed NYSE
- Net Sales \$544.1 million
- 1,385 Associates
- \$15.7 million investment in R&D in 2010
- Global organization focused 100% on process fluids, coatings and services

What businesses are we in?

We are a global provider of process chemical specialties, services and technical expertise to a wide range of industries:

- Aluminum
- Automotive
- Chemical Management Services
- Fluid Power
- Metalworking
- Mining
- Primary Metals
- Tube and Pipe

What products do we offer you?

Our program is not a product-only approach. It is an integrated, studied and custom formulated program of unique lubricants and coating products accompanied by concentrated management services. It all adds up to bring you the lowest bottom line cost.

- Cold mill rolling oils, QUAKER QUAKEROL®
- Corrosion preventives, FERROCOTE®, FERROCOAT®
- Fire resistant and specialty hydraulic fluids, QUINTOLUBRIC®
- Hot mill rolling oils, QUAKEROL® HB
- Maintenance cleaners, QUAKER FORMULA™
- Mill applied lubricants, QUAKER DRYCOTE®
- Mobile Industrial Dispersion Application System, MIDAS
- Process cleaners, QUAKERCLEAN®
- Pre-treatments, passivates and Thin Organic Coatings (TOC), PRIMECOAT™
- Temper mill fluids, QWERL®
- Quaker Chemical Management Services, QCMSSM



Why do our customers prefer Quaker?

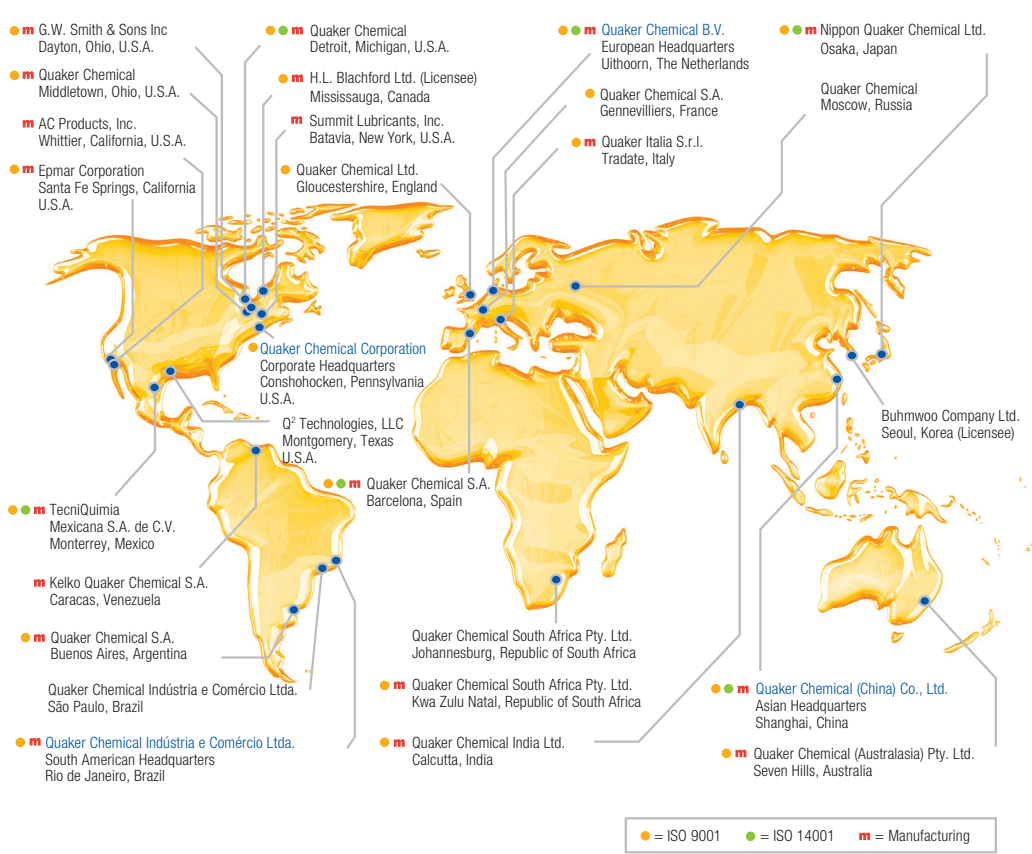
- Lower total costs, increased productivity and improved quality
- An integrated product, application support and service offering
- Measurement and monitoring of the value created in your process
- Shared goals and mutual progress
- Ability to focus on your core activities



Quaker serves the steel industry globally.

We have staff on the ground in every region of the world. Our infrastructure of sales, service, research and development, manufacturing and operations

facilities and systems are all designed to support you on a local basis – whether you are in one location or at facilities around the world.



Our Customers?

A select list:

- AK Steel
- Anshan
- Arcelor Mittal
- Baoshan
- BlueScope Steel
- CSN
- Capital Steel
- China Steel
- Duferco
- Essar Steel
- Gerdau
- Hebei Steel
- JFE
- Mega Steel
- Nippon Steel
- Nucor
- Posco
- Severstal
- Shandong Steel
- Tata Steel
- Ternium
- Thyssen Krupp
- Usiminas
- US Steel
- Valin Steel
- Vietnam Steel
- Voestalpine
- Wuhan Steel

